

211 Tampa Bay Cares

Next Generation 211 RFP Questions Response

- 1. Section 1.3 references the budget of \$11,500. Is this RFP just for doing the written plan/budget and a subsequent RFP will be issued for the work beyond this?**

Yes. This RFP and the associated budget is only for the writing of a plan. This Plan should incorporate a future budget and timeline for all needed work based on all future conversation with the chosen vendor.

- 2. Is the budget \$11,500 listed in the RFP for the plan and design only, or is this for the entire project work?**

See the response to question 1.

- 3. For “developing a written plan with including budget” – Is it ok for consultants to work remotely from our Phoenix office / India Office? In that case, all the meetings will be over phone. If you are looking for consultant to work from your office, does suggested budget excludes Travel expenses?**

We do not require consultants to work from the office. We have found communication in person from time to time does help move projects along.

- 4. For actual project execution – Is it ok to have mix of USA based consultants (Phoenix) & India based consultants? Our India based consultants work till 11 AM EST. This is to ensure optimal cost.**

How you decide to craft your proposal is up to you. However, we have many local and state government contracts that do require us to work with US companies.

- 5. We have worked for different Non-profits in different areas - building houses for poor people, medical research for deadly diseases, providing food to underprivileged people etc. Are you specifically looking for Salesforce consulting partner with experience in Social Determinants of Health Framework?**

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At a minimum, we are looking for a consulting partner that does have Salesforce experience. This project will eventually require familiarity with both the Social Determinants of Health and Self-Sufficiency Outcome Matrix.